



Section Manager
Marco Corporation (M) Sdn Bhd

JOB DESCRIPTION

Responsibilities:

- The incumbent shall be responsible in managing and leading the sales and marketing team of the Timepiece section (Casio, G-Shock, Baby-G, Edifice, Sheen)
- Responsible for the section targeted sales growth and profitability of the business.
- Monitor and track overall sales performance of the section.
- Work closely with the marketing team to develop and implement effective strategic marketing plans.
- Monitor the market trend and analyze the business development to forecast performance in sales, revenue and profitability.
- Develop, manage and maintain new and existing customers' accounts and the expansion of existing market share.

Requirements:

- Candidate must possess at least a Diploma/Degree in Marketing, Business Studies or equivalent.
- At least 2 year(s) of related working experience preferably in the Consumer Products industry or in wholesale environment.
- Good interpersonal skills with strong leadership qualities and communication skills.
- Strong analytical and presentation skills. Sound business acumen.
- Fair in building rapport with principal, suppliers and customers.