



Sales Officer
Marco Holdings Berhad

JOB DESCRIPTION

Responsibilities:

- To service existing dealers account & develop new accounts to achieve the sales targets set for the area in charged.
- Build & maintain good rapport with customer by providing good after sales service.
- Responsible for the sales performance & payment collection of the assigned area.
- Execute sales & promotion activities for the assigned area.
- Monitor the stock mix in customer outlet, product display & securing the ideal window display for the company product.
- Monitor and feedback of products quality including competitor activities.

Requirements:

- Candidate must possess at least SPM Level or equivalent.
- At least 2 year(s) of sales experience in the related field preferably in consumer product industry.
- Work independently, customer & result oriented and committed to sales target achievement.
- Excellent communication & negotiation skills.
- Willing to travel outstation & possess own transport.

Benefits:

- Basic salary
- Monthly commission & Quarterly incentive
- Other allowances
- Performance bonus